

Join our team

## **Technical sales representative (m/f/d) in field service - Area North West-Italy**

**Do you have experience in sales/field service and a knack for working with customers?** Then you are exactly right with us! We offer you a full-time permanent position with attractive remuneration (fixed salary plus commission) as well as smartphone and company car.

Our company is a partner for the plastics processing industry and one of the technological market leaders in the sector of hot runner and cold runner technology. We develop innovative and userfriendly injection systems for our international customers in the electrical engineering, automotive, medical products, packaging and consumer sectors. We are united by our claim to ensure a high level of process safety and the greatest possible cost efficiency for our customers. Our products are developed and manufactured at our headquarters in Germany.

**To expand our sales team, we are now looking for a committed and determined field sales representative (m/f/d) for technical sales in the North West-Italy area.**

### **Your tasks:**

- Strategic acquisition of new customers and support for existing customers
- Independent planning, coordination and implementation of customer appointments
- Technical advice and support for all customers in the sales area
- Proposal and project monitoring

### **Your profile:**

- A completed apprenticeship as a process mechanic for plastics (injection moulding) or tool mechanic (mould making) or a comparable course of study
- Strong negotiating skills and a high level of technical understanding, communication and persuasive skills as well as a high level of service orientation
- Initiative, ability to work in a team and a strong sense of responsibility

**Have we raised your interest?**

We look forward to receiving your application documents in German or English at the company headquarters in Germany.

**GÜNTHER Heisskanaltechnik GmbH**

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**We would be pleased to receive your application.**